

INCOTERMS



■ COSTS
 ■ RISK
 ■ INSURANCE
■ ALL MODES OF TRANSPORT
 ■ SEA AND INLAND WATERWAYS

DESCRIPTION	FREIGHT/RISK				MORE DETAILS
EXW Ex Works	SELLER	BUYER		Freight	Seller responsible for making the goods available at the seller's premises. Buyer bears the full risk from there to destination.
	SELLER	BUYER		Risk	
	SELLER	BUYER		Insurance	
FCA Free Carrier	SELLER	BUYER		Freight	Seller responsible for delivery to the custody of carrier, identified by the buyer. Risk is transferred when loading has taken place.
	SELLER	BUYER		Risk	
	SELLER	BUYER		Insurance	
CPT Carriage Paid to	SELLER		BUYER	Freight	Seller delivers goods to the carrier at agreed place of delivery and pays transport to the named destination. Risk is transferred at place of delivery, whereas seller pays for transport to the destination.
	SELLER	BUYER		Risk	
	SELLER	BUYER		Insurance	
CIP Carriage and Insurance Paid to	SELLER		BUYER	Freight	Seller delivers goods to carrier at agreed place of delivery and pays for transport and insurance to named destination. Risk transfers at the place of delivery, whereas seller pays for transport and insurance to the destination.
	SELLER	BUYER		Risk	
	SELLER		BUYER	Insurance	
DAT Delivered at Terminal	SELLER		BUYER	Freight	Seller delivers goods unloaded at a specified place inside agreed terminal. Risk is transferred as soon as goods have been unloaded.
	SELLER		BUYER	Risk	
	SELLER		BUYER	Insurance	
DAP Delivered at Place	SELLER		BUYER	Freight	Seller delivers goods to disposal of buyer on arriving means of transport, at agreed place. Seller assumes risk until goods are made ready for unloading from the arriving means of transport.
	SELLER		BUYER	Risk	
	SELLER		BUYER	Insurance	
DDP Delivered Duty Paid	SELLER		BUYER	Freight	Seller responsible for bringing goods to the destination, paying any duty and making the goods available to buyer. Risk transfers as soon as buyer has access to goods ready for unloading at agreed destination.
	SELLER		BUYER	Risk	
	SELLER		BUYER	Insurance	
FAS Free Alongside Ship	SELLER	BUYER		Freight	Seller is responsible for delivery of goods at quay alongside the ship. From this point onwards, risk lies with buyer.
	SELLER	BUYER		Risk	
	SELLER	BUYER		Insurance	
FOB Free on Board	SELLER	BUYER		Freight	Seller responsible for delivery of goods loaded on board the ship. Risk is transferred as soon as goods have been set down inside ship.
	SELLER	BUYER		Risk	
	SELLER	BUYER		Insurance	
CFR Cost and Freight	SELLER		BUYER	Freight	Seller covers cost of freight, duty unpaid, to named port of destination. Risk is transferred as soon as the goods have been set down inside ship.
	SELLER	BUYER		Risk	
	SELLER	BUYER		Insurance	
CIF Cost, Insurance and Freight	SELLER		BUYER	Freight	Seller covers cost of insurance and freight, duty unpaid, to named port of destination. Risk is transferred as soon as the goods have been set down inside ship.
	SELLER	BUYER		Risk	
	SELLER	BUYER		Insurance	